

No More Caveman Scrolling

HOW ONE PRODUCT LIABILITY ATTORNEY TRADED CTRL-F FOR TRANSCRIPT GENIUS



Customer Story

“I know what someone said in the deposition, but having to find it myself and scroll through hundreds of pages is so time-consuming.
Transcript Genius makes it easy.”

MIGUEL A. LOZADA

Senior Counsel, Gordon Rees Scully Mansukhani

The Challenge: A Demanding Docket and an Unreliable Vendor

Miguel Lozada spent his first three years as an attorney prosecuting cases for the Bronx County District Attorney's Office. When he moved to the civil side, joining Gordon Rees Scully Mansukhani as Senior Counsel, **his practice shifted from the courtroom to product liability defense work, representing clients in insurance-based litigation across the country.**

That shift also meant a steep increase in deposition work. **In one six-month period alone, Lozada handled 20 depositions, driven by a handful of demanding cases.** Before switching to Steno, Lozada relied on a different court reporting vendor that failed to show up to multiple scheduled depositions.



> “If it were dating, they stood me up three times. It was just me, another attorney, and the witness. Nobody showed up as a stenographer.”

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20 depositions

in a single six-month period

3 no-shows

from his previous court reporting vendor

Hundreds of pages

of transcripts he used to scroll through manually

Switching to Steno

Lozada made the switch after learning about **Transcript Genius** and Steno's approach to reporter reliability. "That was really just what caught my attention," he said. "I was just ready to try something new."

The scheduling process reinforced the decision early. **Lozada's paralegal typically books his depositions on short notice, a turnaround he said other vendors can't reliably meet.** "That time frame isn't what other companies use, and it's pretty advantageous, just because a lot of times depositions get canceled or rescheduled," he said. "Having that grace period has been tremendous."

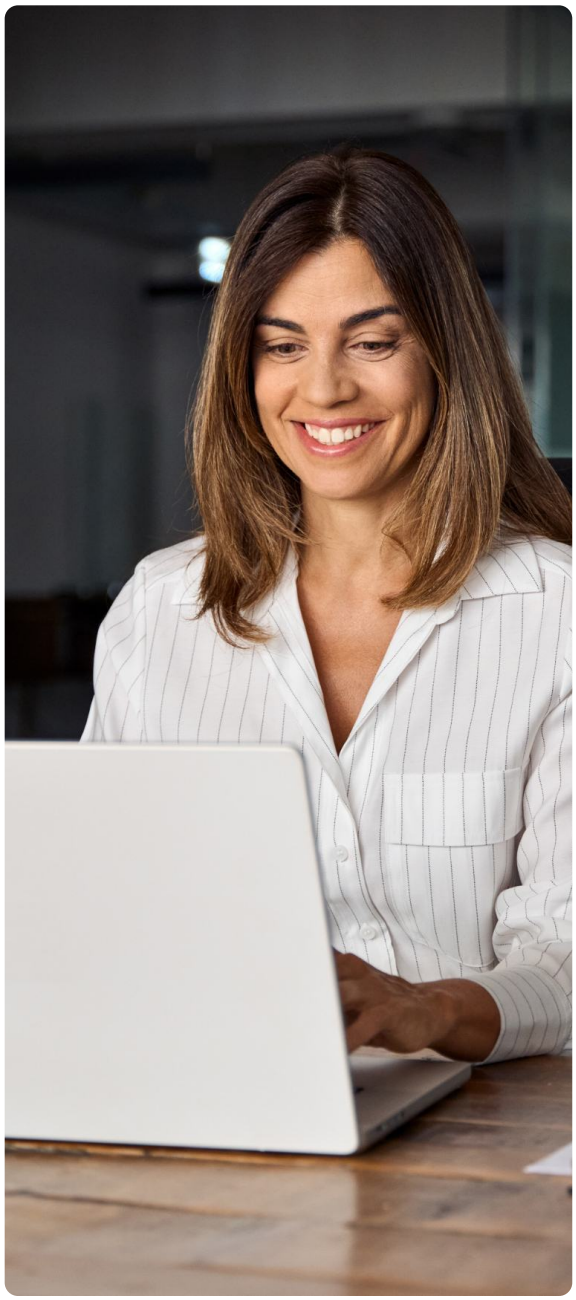
For his first deposition with Steno, scheduled three weeks out, the assigned stenographer reached out ahead of time to confirm exhibits. "That was a really easy line of communication that I was not receiving at the other company," he said.

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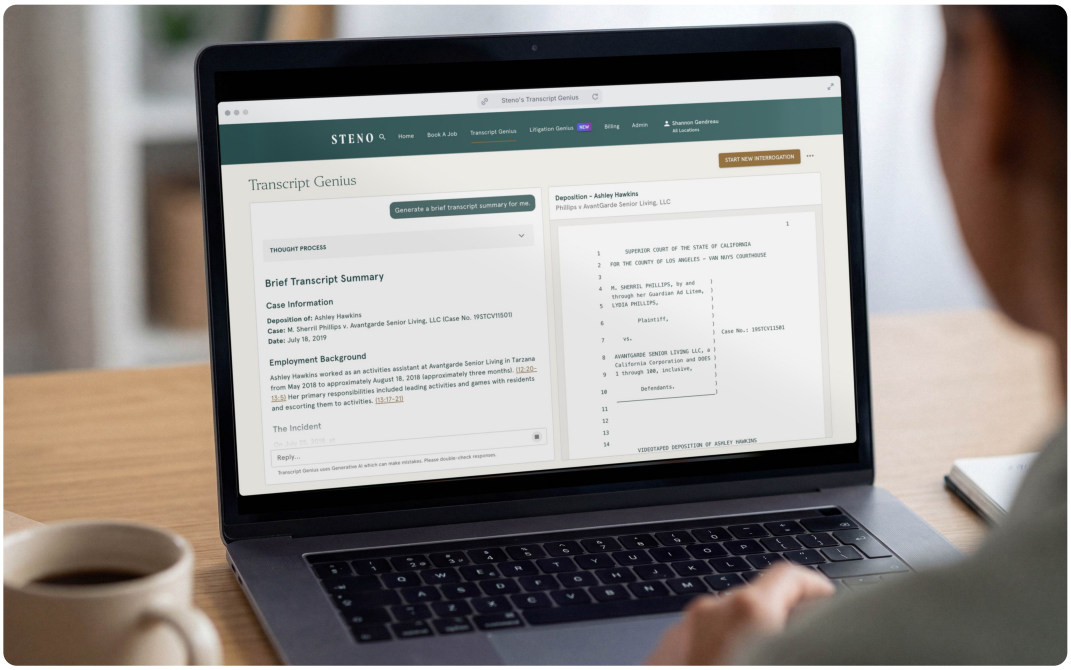
Transcript Genius in Practice

Finding a specific piece of testimony used to mean scrolling through hundreds of pages and running keyword searches by hand. "I felt like I was a caveman, where I was just scrolling and looking through pages and Ctrl-F, and that takes forever," Lozada said. **"Having Transcript Genius really just expedited the entire process."**

In one product liability matter, Lozada used **Transcript Genius** to **flag inconsistencies between a witness's deposition testimony and the medical record.** "There might be discrepancies in what someone says that don't align with the injuries, or with what they told a doctor," he said. "I'll ask **Transcript Genius** to pull out all the discrepancies, and it'll spit out, hey, here on line 2, he said this, and that doesn't align with the medical documents."

The same process works in reverse. When testimony corroborates the medical record instead of contradicting it, Lozada said that information shapes case strategy just as directly. Lozada has also used **Transcript Genius** to compare testimony across multiple witnesses in the same case, surfacing where accounts align or diverge.

Across every use, Lozada said the citations are what set the product apart. "It gives you the exact line and a link," he said. "You can cross-check it to make sure it's correct. It's not spitting out random stuff."



A Few Unexpected Wins

Lozada pointed to two details that stood out beyond **Transcript Genius** itself: **the ease of navigating Steno's platform to find exhibits and past depositions,** and **receiving a physical, trial-ready binder of his transcripts by mail.**

"It felt like Christmas," he said. "If we go to trial, I already have all the binders. I don't have to make it."

Looking ahead, Lozada said he'll continue to use **Transcript Genius** going forward and recommend it to his colleagues. "I don't know of another program that does this," he said. "It's been a game changer."

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Transcript Genius™ Say goodbye to manual transcript review.

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